

### Sub.: Disclosure details

Procurement of Continuous Flow Water Analyser for ICZMP (National Competitive Bidding)—NPMU-G-28 dt. 12/06/2013.

National Project Director, ICZM Project, 9 Institutional Area, Lodhi Road, New Delhi (Purchaser) invited sealed bids through National Competitive Bidding(NCB) process from eligible bidders for Supply of Continuous Flow Water Analyser on Behalf of National Centre for Sustainable Coastal Management (NCSCM) as per specification of equipment, procedure of installation and specification of other related services detailed in Section VI: Technical Specification of the Bid Document.

Bid invitation advertisement for procurement of Continuous Flow Water Analyser was published in Delhi and Chennai Edition of "The Hindu" dated 12.06.2013. The bid documents were made available for sale from date 12.06.2013 to 15.07.2013. Date of closing of receipt of bid document was up to 10.00 Hours of 16.07.2013 without any extension. The bids received up to 10.00 Hours of 16.07.2013 were opened publicly on 16.07.2013 at 10.30 Hours, at NCSCM, Chennai.

Only one bid was received from M/S Agaram Industries, Chennai and the same was received in time. Table of bid prices as read out at bid opening is as follows –

<b>Sl. No</b>	<b>Name of Bidder</b>	<b>Nationality</b>	<b>Bid Price as read out (Rs.)</b>
1.	M/S AGARAM INDUSTRIES CHENNAI	Indian	*Cost of the equipment (one set) : Rs. 97,07,011 less Special discount Rs. 14,56,051= Rs. 82,50,960/- <u>AMC</u> 1 <sup>st</sup> Year : 2,50,000/- 2 <sup>nd</sup> Year : 3,00,000/- 3 <sup>rd</sup> Year: 3,50,000/- <b>Total = Rs. 9,00,000/-</b>

\* The equipment will be imported from Netherlands and the price quoted is exclusive of custom duty and the purchaser shall provide duty exemption certificate to the firm at the time of clearance.

In terms of custom notification 85/1999 of 06/07/99, custom duty exemption is available for items to be imported for ICZM Project funded by World Bank.

Since the equipment was to be imported the firm stated that their principals M/S Scalar Analytical, Netherlands have quoted in Euros 99,500 which they had earlier offered to M/S Agaram Industries and based on which they had quoted @ Rs. 82,50,960. As such the following rates in foreign currency shall be applicable for opening of letter of credit in favour of the Principals.

Price in Euro (CIF) = 99,500.00

The bid was considered as substantially responsive on preliminary examination and hence, considered for detailed evaluation.

The technical evaluation committee observed that the offer of M/S Agaram Industries Chennai meets all specifications asked for in the tender and hence considered as technically responsive and based on the information and documents provided by the firm, in pursuance to the criteria outlined in the bid document with reference to Post qualification Requirements (ITB 38.2), was determined to be qualified to perform the contract satisfactorily and hence considered for award of contract on single tender basis.

Cost of Equipment : Euro 99,500(CIF Place of destination--NCSCM Chennai)  
Payment terms: 90% against LC in favour of the Principals and balance 10% after installation/ commissioning to be done by their Indian Agent M/S Agaram Industries.

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Warranty                      One year

CMC for 3 Years              Rs. 9,00,000 INR

Sub.: Disclosure details

Procurement of Auto titrators—5 nos.(National Shopping Method)-- IFQ/SICOM/NPMU/G-35/2 dt. 13.09.2013.

National Project Director, ICZM Project, 9 Institutional Area, Lodhi Road, New Delhi (Purchaser) invited sealed bids from eligible bidders for Supply of Auto Titrators—5 nos. on Behalf of National Centre for Sustainable Coastal Management (NCSCM).The approved specification of equipment, procedure of installation and specification of other related services have been detailed in the letter of invitation and enclosed at annexure III of this report-- Technical Specification.

Bid invitation for procurement of Auto Titrators was uploaded on NCSCM website by the Director NCSCM and the Bid documents were also sent to fifteen likely sources of supply including those suggested by NCSCM and the firms were advised to send their bids by 04/10/2013 at 10.30 A.M. to be opened at 11.00.A.M.

The bids received up to 10.30 Hours of 04.10.2013 were opened publicly at 11.00 Hours. Three bids were received from M/S Metrohm India Ltd., Chennai, M/S Del. Tech instruments Pvt. Ltd. And M/S Systems & Spares. However since no tender enquiry was sent to M/S Del Tech as well as to M/S Systems & Spares, these offers were considered as un-solicited\*\* and therefore not considered for evaluation.

<b>Sl. No.</b>	<b>Name of Bidder</b>	<b>Nationality</b>	<b>Bid Price as read out (Rs.)</b>	<b>Bid Price as read out(SFR)</b>
1.	M/S METROHM INDIA LTD., CHENNAI ON BEHALF OF THEIR PRINCIPALS M/S METROHM AG, switzerland.	Indian	Model 876— Rs. 4,10,351/- Model865— Rs..4,22,350/- Model 877— Rs. 6,25,450/-	SFR 4315.00 SFR 4445.00 SFR 6645.00

\*\* How ever since the tender enquiry was also uploaded on the website of NCSCM, the two offers received, despite no tender enquiry sent to them, can not be strictly treated as un-solicited offers. However, the perusal of their offers indicates that these firms have not submitted the bid declaration forms as well as bid forms duly signed, also the rates quote by these firms(given below) are higher(in INR as they have not quoted in foreign currency) than the rates quoted by M/S Metrohm India Ltd., and hence these offers are ignored and not discussed further;

Name of the Firm

Rate quoted

M/S Del-Tech Instrumrnts Pvt. Ltd.N.Delhi      Model 876-Rs. 4,90,000/-  
Model 865-Rs. 5,10,000/-  
Model 877-Rs. 6,95,450/-

M/S Systems & Spares Mumbai                      Model 876-Rs. 5,05,500/-  
Model 865-Rs. 5,20,000/-  
Model 877-Rs. 7,05,250/-

**Technical Evaluation:** Technical committee comprising Dr. B.R.Subramanian(Senior Scientist NCSCM), Dr. Purvaja Ramachandran(Scientist G), and Dr. R.S.Robin(Scientist C), have considered the Model 877 Titrino Plus,as technically acceptable and complying to the tendered specifications. The committee further recommended to purchase one optional accessory namely—Part No. 60351100(Combined platinum ring electrode WOC)quoted @ SFR 433.00 each less 33% discount which works out to 290.11 SFR. The cost for 5 nos. works out to SFR 1450.55.

**M/s Metrohm India Ltd., Chennai** is therefore determined as the lowest evaluated responsive bid.

**Recommendation:**

The bid of **M/s Metrohm India Ltd.,Chennai**, based on the information and documents provided by him, in pursuance to the criteria outlined in the bid document with reference to Post qualification Requirements (ITB clause 19), is determined to be qualified to perform the contract satisfactorily and was considered for award of contract. The Committee recommends for procurement of 5 sets of Auto Titrators Model 877 alongwith the optional accessory from M/S Metrohm India Ltd. Chennai. As under:

- A.) Cost of Equipment(including optional item)=34675.55 SFR(including warrantee of one year)
- B.) AMC for 2 Years(after warrantee of 1 year)=1,75,000 INR

Payment Terms: 100% Payment to be made by irrevocable letter of credit, in favour of M/S Metrohm AG Switzerland with provision for release of 90% value against negotiation of documents through Bank and balance 10% to be released through Bank after satisfactory installation and commissioning of equipment.

CMC Charges after satisfactory warranty : 1<sup>st</sup>

Year Rs 15000/- for each equipment and 2<sup>nd</sup>. Year Rs 20000/- for each equipment.

Delivery: 12 weeks from opening of Letter of Credit.

Sub.: Disclosure details

Procurement of Laboratory Salinometer for NCSCM, Chennai (National Shopping Method)—  
IFQ/SICOM/ G-35/01 dt 03/08/2013)

National Project Director, ICZM Project, 9 Institutional Area, Lodhi Road, New Delhi (Purchaser) invited sealed bids from eligible bidders for Supply of Laboratory Salinometer, on Behalf of National Centre for Sustainable Coastal Management (NCSCM).The approved specification of equipment, procedure of installation and specification of other related services have been detailed in the letter of invitation and enclosed in the Bid Document-- Technical Specification.

In the instant case for procurement of salinometer, although no bid was received yet one of the nine firms to whom tender enquiry was sent, viz.,M/S Advanced Technical Systems New Delhi(suggested by NCSCM), advised that their principles M/s. Ocean Scientific International Ltd., U.K. (OCIL)., could be contacted for supply of the subject item. There after they forwarded on behalf of their principals M/s. Ocean Scientific International Ltd., U.K. (OCIL). who are the distributors of the tendered item manufactured by M/S Guildline Instruments Canada, the offer dt. 29/10/2013, of the subject item, manufactured by M/s. Guildline Instruments, Canada.

M/s. Advanced Technical Systems have quoted the following rates on behalf of their principles M/s. Ocean Scientific International Ltd., U.K. (OCIL).

S.No.	Item Discription	Price/CIF/US\$
1	Autosal Laboratory Salinometer Model 8400 B including Essential Accessories/Optional Accessories. <b>Additional accessories:</b> LAS SALB INS CAPS CRATE Lin pack(10*200 bottles)	US \$ 59850.00 .  US\$250.00 US\$4.50 US\$1.00 US\$1.00 US\$195.00 US\$932.00
	Total	US\$61,233.50 CIF Chennai

Dir./NCSCM has confirmed the acceptance of Autosal Lab Salinometer offered by M/S Advanced Technical Systems, as acceptable and recommended for procurement of the same on Single Tender Basis along with additional accessories as above.World Bank have also accorded their No Objection to the procurement of the subject item on Direct Contract basis. Accordingly the offer has been accepted.

Warranty: One year.

Payment Terms: 100% payment to be made by opening letter of credit in favour of M/S Ocean Scientific Instruments Ltd. U.K with provision to release 90% value against negotiation of documents through Bank and balance 10% on receipt, commissioning and acceptance and training by M/S Advanced Technical Systems Pvt. Ltd. Delhi.

Delivery: 12 weeks from the date of L.C.