

Name of the Project: ICZM

Subject: Procurement of Consultancy services for preparation and implementation support for the integrated development plan for the eco-sensitive zone of Dandi.

Credit/Loan Number : 4765-0 IN

Method adopted for Selection: QCBS

**Invitation & Receipt of EOI:**

The Addl., Project Director, SPMU Gujarat invited Expression of Interest (EOI) through a press advertisement published in the newspapers on 28/10/2010, from the consultants who were interested to provide the said consultancy services. The advertisement was published on 28/10/2010 in Times of India [National Edition] newspapers. The last date of submission of EOI was fixed as 15/11/2010.

EOI applications were received from the following consultants, in time:

Sr. No.	Inward No.	Name of Firm	Location
1	4094	Sanjay Udamale Architects	Mumbai
2	4109	Halcrow Consulting India Pvt. Ltd.	Mumbai
3	4110	Planning Solutions	Vadodara
4	4131	Infrastructure Professional Enterprises Pvt. Ltd.	Ahmedabad
5	4108	AECOM India Pvt. Ltd.	Gurgaon
6	4107	Tourism Finance Corporation of India Ltd.	New Delhi
7	4104	Tetra tech India Limited	New Delhi
8	4105	Mahindra Consulting Engineers Ltd.	Chennai
9	4123	People in Centre Consulting Services Pvt. Ltd.	Ahmedabad
10	4123	Oasus Designs Inc.	New Delhi
11	4125	GajendraI.Shah	Bharuch
12	4126	Mott MacDonald Pvt. Ltd.	Ahmedabad
13	4127	Horizon Associated	Ahmedabad
14	4119	IL & FS Ecosmart Ltd.	Vadodara

15	4122	AUCTORS	Ahmedabad
16	4188	Burt Hill Design Pvt. Ltd.	Ahmedabad
17	4103	AAKAR AbhinavCosutantsPvt. Ltd.	Navi Mumbai
18	4120	DattaaandDatta Associates	Ahmedabad
19	4121	Scott Wilson India Pvt. Ltd.	New Delhi
20	4132	WAPCOS Limited	Gandhinagar
21	4099	Groupe SCE India Pvt. Ltd.	Banglore
22	4098	WS Atkins International Limited	Banglore
23	4097	CEPT university	Ahmedabad
24	4096	Ratan J. Batliboi Architects Pvt.Ltd.	Mumbai
25	4095	Infotech Enterprises Limited	Hyerabad
26	4064	LEA Associates South Asia Pvt. Ltd.	New Delhi
27	4061	MgaArchitecttura&ingegneriaSrl.	Rome, Italy
28	4062	Fortress Infrastructure Advisory Services	Mumbai
29	4063	M/S. Space Ace	Delhi
30	4093	N K BuildconPvt. Ltd.	Jaipur
31	4101	Learn Nature Consultants (LNC)	Raipur
32	4100	Egis India Consulting Engineers Pvt. Ltd.	Faridabad

## 2.1 Parameters for short listing of consultants:

The Committee evaluated the "Expression of Interest" received from the consultants as above on the basis of the following parameters:

- Consultant's Organizational Profile
- Consultant's Experience in formulating the integrated development plan for eco sensitive coastal areas
- Consultant's Key Professionals – Qualification & Experience

The list of consultants who qualify based on the evaluation parameters were critically reviewed considering their location, specific experience in financial management and

procurement services in similar projects. Based on the critical review emphasis is placed on a blend of consultants who would be more appropriate for the project. Considering this, and the experience of the companies with working for World Bank, ADB etc. following consultants were finally short listed.

1.	<i>Infrastructure Professionals Pvt. Ltd., India in JV with Urban Management company, India</i>
2.	<i>LEA Associates South Asia Pvt. Ltd.</i>
3.	<i>Burt Hill Design Pvt. Ltd., India in JV with Voyant Solutions Pvt. Ltd. Gurgaon</i>
4.	<i>WS Atkins International Limited and Envision Limited, UK and WS Atkins India Pvt. Ltd.</i>
5.	<i>AECOM India Pvt. Ltd.</i>
6.	<i>Halcrow Consulting India Pvt. Ltd.</i>

The Minutes of the Meeting of the Evaluation Committee for EOI containing its recommendations was sent to the World Bank on 29/07/2011. The World Bank has conveyed its No Objection to short list as above on 12/08/2011.

Based on Shortlisting of EOI, on which World Bank accorded NOC for issue of RFP on 4/9/2011. to six firms. The RFP received were evaluated by a joint committee comprising Addl. Project Director, SPMU Gujrat and Chief Operating Officer, Gujarat Ecology Commission. Procurement Officer (SICOM) & Accounts Officer(SICOM)..

A pre-proposal conference was held on 15/09/2011 at NPMU, New Delhi. The following consultants were present at the pre-proposal conference.

1. Infrastructure Professionals Pvt. Ltd., India in JV with Urban Management Company, India
2. LEA Associates South Asia Pvt. Ltd.
3. Burt Hill Design Pvt. Ltd., India in JV with Voyant Solutions Pvt. Ltd. Gurgaon
4. WS Atkins International Limited and Envision Limited, UK and WS Atkins India Pvt. Ltd.

The pre-proposal minutes were issued on 25/10/2011, wherein the queries and questions raised by the participating consultants were clarified and answered. The Minutes were sent to the World Bank on 28/10/2011 alongwith amendment proposed..

On the due date of submission of the RFP document, Technical and Financial proposals were received from the following four consultants:

1.	Infrastructure Professionals Pvt. Ltd., India in JV with Urban Management Company, India
2.	LEA Associates South Asia Pvt. Ltd.
3.	Burt Hill Design Pvt. Ltd., India in JV with Voyant Solutions Pvt. Ltd. Gurgaon
4.	WS Atkins International Limited and Envision Limited, UK and WS Atkins India Pvt. Ltd.

The Technical proposals were evaluated by a joint Committee appointed by the NPD, NPMU & GEC. The Members of the Committee examined all the four (4) technical proposals and evaluated the strengths and weaknesses as could be seen from the proposals. The approach and methodology proposed by the Consultants, the key staff professional team constitution, responsiveness to the Terms of Reference and experience in terms of handling relevant assignments were reviewed in details.

Based on technical evaluation of bids, the following emerged: <b>Final Score:</b> The summary of the total score covering all categories is as under :-Name	Technical Score Obtained (Out of a maximum of 100)							
	Specific experience of the Consultant relevant to the assignment (Max 5)	Adequacy of the proposed methodology and work plan in responding to the terms of reference (Max 30)				Key professional staff qualifications and competence for the assignment (Max 65)	Total Technical Score	Rank
		Approach & methodology (20)	Work Plan (5)	Organization & Staffing (5)	Total (30)			
WS-(ATKINS) Pvt. Ltd.	Non Responsive							
Infrastructure Professional Enterprise Pvt. Ltd.	5	17	5	5	27	61.8	93.8	First
LEA Associates South Asia Pvt. Ltd	5	18	5	5	28	58.8	91.8	Second
Burt Hill Design Pvt. Ltd	Non Responsive							

The financial proposals of the above two respective bidders, opened and combined evaluation carried as per stipulation given in RFP documents.

### Combined Technical/Financial Evaluation—Award Recommendation

Consultants' names	Technical Evaluation			Financial Evaluation		Combined Evaluation	
	Technical scores <sup>a</sup> S(t)	Weighted scores S(t) × T <sup>b</sup>	Technical rank	Financial scores <sup>c</sup> S(f)	Weighted scores S(f) × F <sup>d</sup>	Scores S(t) T + S(f) F	Rank
Infrastructure Professionals (P) Ltd.	93.8	93.8x0.75	I	100	100x0.25	93.8x0.75 + 100x0.25= 95.35	I
Lee Associates South Asia (P) Ltd.	91.8	91.8x0.75	II	60.56	60.56x0.25	91.8x0.75 + 60.56x0.25 = 83.99	II

On the basis of above , NOC was sought from the World Bank for award of contract on the rank 1 bidder and on receipt of the same on 16<sup>th</sup> Jan.2013, the case was put up to the sub-committee of Finance of Governing Council of SICOM and based on their recommendation and after final approval of the G.C. Contract agreement was signed on 2<sup>nd</sup> May 2013, between SICOM and IPE Global for hiring consultancy at a cost of Rs.2,99,08,500/- plus service tax.

Project duration time-----144 weeks.